

Watchung students donate lettuce grown in their school garden to our guests

2024 Impact Report

TONI'S KITCHEN

A Food Ministry of St. Luke's Church

Letter from the Director

In these unprecedented times, we look to each other to build strong community ties as we forge the path ahead. As federal resources diminish and layoffs and inflation escalate, the need for local food support is growing. **We are here** to ensure our neighbors in Montclair, Bloomfield, and West Orange have the nutritious food and access to support services necessary for their health and well-being. Local solutions are the answer—it's us, together—and our success depends on you.

Since Covid, we have delivered on our promise to create transformative outcomes for our neighbors. We have developed **innovative solutions** to reach new and hidden pockets of need, renovated our space to expand capacity, and built out our staff and volunteer base. The Covid crisis taught us to establish predictability and reliability in everything we do because that is how people move to food security. In 2024 alone, we provided over **2 million meals** to help more of our neighbors than ever.

Now in 2025, we find ourselves in uncharted waters, but in the uncertainty, we know we have you and that is how Toni's Kitchen will meet this challenge. New populations are being disrupted and need help rebuilding stability amidst upheaval. We will respond with agility to new needs as they arise, partnering with other important local resources to ensure comprehensive support for our neighbors. We will continue to fortify our programming in Montclair, while expanding Toni's Grill food truck service to include Bloomfield. We are also establishing medical partnerships in West Orange—including a "food pharmacy" that will offer nutritious meals to patients managing health conditions—because we know that food is crucial to health and stability, and a connection point to other essential services.

To facilitate access to these supports, we have founded the **new Toni's Resource Hub**, which connects our community to meaningful services such as SNAP enrollment, legal assistance, optometry exams, employment coaching, mental health counseling, dental care, medical care, and wellness services, including diabetes, mammography, and cervical screenings. Developing this holistic approach amplifies the impact of our food work and encircles our neighbors with meaningful complementary services to empower them to lead healthier, more independent lives.

We will chart our course with you every step of the way; we have navigated hardship before and grown stronger. You have always been there for us, and Toni's Kitchen continues to count on **your partnership**, now more than ever before. We will take action to ensure there is a food safety net for those who need us and a path to good health and independence for all of our neighbors. Together, we can rise to meet this moment.

With deep gratitude,

Anne Mernin Executive Director Toni's Kitchen

One Simple Vision

RELIABLE ACCESS TO HEALTHY FOOD FOR ALL

Every day, we see neighbors struggling to make ends meet—home healthcare providers, school bus drivers, senior citizens on a fixed income, preschool teachers, gas station attendants, delivery drivers, and grocery clerks—for whom the daily challenges of inflation, high housing costs, and medical bills make it hard to afford groceries. We can create some stability in their lives by making certain that nutritious food is dependably available.

Our neighbors can count on a **reliable** supply of healthy food because all of our programs are offered at least weekly, and they can trust in **access** to it because we focus on connection to food-insecure communities:

- **Neighborhood Mobile Markets** bring fresh produce and shelf-stable groceries to local schools and gathering spaces in a farmers-market-style setting.
- **Toni's Grill Food Truck** prepares cooked-to-order meals for our unhoused neighbors or those with limited cooking facilities.
- Home Deliveries ensure access to groceries for those with a disability or who lack transportation.
- **Partner Meal Sites** make healthy sandwiches and snacks available at tutoring programs, senior gatherings, preschools, and more.

Everyone deserves **healthy food**, and **together**, we can ensure they have it. Let's build a fully food-secure community and enjoy the health and stability that will accompany it.



Our Programs and 2024 Achievements

60% OF OUR FOOD WORK IS DONE **OFF-SITE**, **OUT IN THE COMMUNITY**.



We launched five new **Neighborhood Mobile Markets**, providing families with distributions of fresh produce and shelfstable groceries in a farmers-market-style setting, and now operate a total of nine. The new markets target low-income preschoolers and elementary students, first-generation college students, and uninsured and under-insured residents with food insecurity and chronic health conditions.



We worked with over **60 community partners** to integrate healthy food in tutoring programs, teen mentoring groups, senior social gatherings, summer camps, and preschools.



Through referrals from local hospitals, health departments, and schools, we provided 268 seniors and 48 families with weekly **home deliveries** in 2024, ensuring that a disability or lack of transportation did not hinder access to healthy food.



The **Toni's Grill** food truck made regular runs in Montclair providing **60 fresh meals** per trip for our unhoused neighbors, those with limited cooking facilities, and others for whom a prepared meal is the best solution.



Through **Summer Love**, we were able to bridge the gap for children who receive subsidized school lunches by providing **5,800 sandwiches and healthy snacks** to local summer camps, libraries, and teen programs, along with summer essentials like sunscreen and swim diapers. We also distributed **groceries to over 300 families** each week at Neighborhood Mobile Markets during the summer.

IN 2024, OUR ON-SITE **DINING ROOM**, **CHOICE PANTRY**, AND **CLOTHING PROGRAMS** KEPT OUR COMMUNITY NOURISHED AND WARM.



Thanks to our Giving Tuesday supporters, we will **install a new double convection oven** this spring. Our old oven is over 15 years old and far too small for the number of neighbors we serve each week. Despite its shortcomings, last year, the old workhorse provided **61,000** hot meals to our community.



Last August, St. Luke's Episcopal **repaved the church's parking lot!** For those of you who drive our vans or unload our deliveries, you know what a critical and needed repair this was, and all at Toni's Kitchen celebrate this investment in our facility.



Clothing donated to **Toni's Closet** is repurposed to a wide variety of food-insecure populations. As donations come in, we select items to meet the needs of our homeless or nearly homeless neighbors. Twice a week, after our dining room meal service, we distribute free seasonal clothes to our guests, giving them agency to choose based on their needs. In addition, Toni's Closet, our thrift store open to all, allows families and students to shop with dignity, and is popular with Choice Pantry guests who regularly shop before picking up their groceries. Some of Toni's Closet proceeds fund food support programs in our community.



Last October, **Governor Murphy and his team visited Toni's Kitchen** to learn more about our food work in Montclair, West Orange, and Bloomfield. New Jersey has invested heavily in building food security for residents in recent years, including establishing the Office of the Food Security Advocate and more robust Supplemental Nutrition Assistance Program (SNAP) benefits.

Left: Governor Phil Murphy, Assemblywoman Alixon Collazos-Gill, Essex County Commissioner Brendan Gill and Senator John McKeon with TK's Anne Mernin





Toni's Resource Hub Nourishing connections:food as a bridge to Holistic care

Neighbors needing food support often require additional resources for their overall well-being, which is why we leverage our full community to partner with **18 local service providers** who offer the following accessible, holistic care at our Choice Pantry:

- Health insurance counseling and enrollment
- Employment coaching
- Supplemental Nutrition Assistance Program (SNAP) enrollment
- Legal services
- Mental health counseling
- Housing support
- Voter education and registration
- Guidance on scholarships/financial aid for higher education
- Financial coaching
- Free tax preparation
- HIV education and testing
- Mammography and cervical screenings
- Cancer prevention and wellness education
- Diabetes education and management
- Nutrition counseling
- Optometry exams and prescription eyewear ordering
- Vital signs monitoring (blood pressure, pulse, body mass index)
- Vaccine administration (Flu and Covid)
- Dental care

"I can see again."

- Guest recipient of eye exam and glasses via onsite Optical Academy

"I got it!"

– Guest enthusiastically sharing SNAP benefits award letter

"Thanks for noticing that I needed counseling. Pam gave me the time and space to deal with my grief from losing my son."

- Guest participant in on-site free counseling services with Pam Kanter, LPC, MEd

"I finally got the dental care I've needed for so long."

- Guest recipient of on-site Zufall Mobile Dental Unit services



University Hospital provides our guests with mobile mammography and cervical cancer screenings.

"You've got people who don't have insurance and don't know where to go, and (the bus) encourages people to come out, I mean, it encouraged me."



Memorial Sloan Kettering Cancer Center onsite educational workshop

"I know some things about healthy eating, but learned a lot more today."

- Attendee of MSKCC Cancer Prevention with Healthy Eating workshop

- Guest recipient of mammogram screening

2024 Financial Highlights

TOTAL REVENUE: \$4,445,531

DONATED FOOD



- Donated Food 55%
- Toni's Closet Sales 5%
- Toni's Grill Event Income 1%
- Donated non-food items 2%

TOTAL EXPENSES: *\$4.139.731

- Food & Direct Programming 85%
- Administration & Development 6%
- Facilities & Equipment 9%

dishwasher, and food truck

where we receive it from: 10% 10% 31% 3% 46% State Food Neighbor Federal Food Local Groceries, (SFFP via CFBNJ)

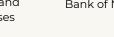
Donations

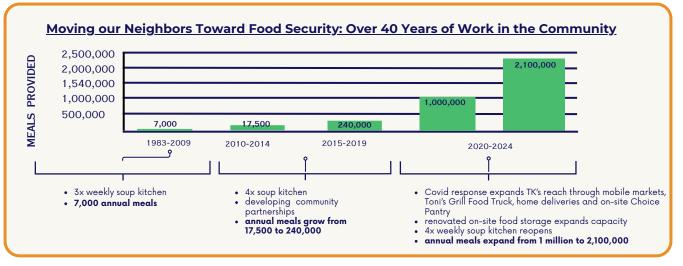
(USDA via CFBNJ)

Gardens and Businesses

*Includes \$123,000 in restricted funds for oven, venting,

Community Food Bank of NJ





Looking Ahead

By early 2025, we have already seen a dramatic increase in the need for our services, while our food supply has been significantly reduced; these trends are expected to worsen. The fragility of so many of our neighbors' economic situations became evident during Covid and we are seeing that again. We learned that, even in difficult times, solutions are possible when we are resourceful and collaborate with each other. Drawing on those lessons, we are focusing on leveraging community resources to support our neighbors in need in the months ahead.

Toni's Kitchen is powered by over **2,600 dedicated volunteers** who give their time to help their neighbors throughout the year. Each week more than **500 volunteers** donate over **1,000 service hours to:**

cook in our kitchen
oversee our Choice Pantry
sort our fresh produce

prepare hot meals on our food truck **distribute** groceries at our Neighborhood Mobile Markets

... and so much more.

You give countless hours more that can't be tallied, running food drives through your schools and workplaces, and hosting fundraisers on our behalf like the Music Against Hunger and Last Waltz concerts, as well as walkathons, lemonade stands, book swaps, and knitting sales. You write our newsletters, manage our website, run our social media, and offer thoughtful guidance as we plan our path ahead.



Our heartfelt thanks to you all! You are the reason Toni's Kitchen is so special. You are the heart of our work and the reason we can serve the community so cost-effectively.

thank you

Strong Community Ties—Our Many Partners and how they help us

Food provision and gleaning partners donate food that helped to provide over **2 million meals** *last year.*

ACME Markets Foundation Bloomfield-Montclair CSA Brookdale School Gardens Community Food Bank of NJ Dermer Dreams Gus & Co. Seafood Market Kings Food Markets Le French Dad Boulangerie Montclair Community Farms Montclair Community Food Co-op and CSA Montclair Farmers Market Montclair Public Schools Community Gardens Nicolo's Italian Bakery Northeast Earth Coalition Profeta Farms Rao's ShopRite SOMA Volunteers Table to Table Tacoria Toni's Kitchen Garden (HomeCorp) Trader Joe's Van Vleck House & Gardens Watchung Community Vegetable Garden Wegman's Whole Foods

Our on-site Resource Hub of complementary service partners assist with housing, dental care, healthcare, diabetes management, affordable technology, legal services, SNAP (Supplemental Nutrition Assistance Program) enrollment, mental health, income tax preparation, and other important services.

- Community Food Bank of NJ Essex County Family Assistance and Benefits Office (SNAP) Family Promise Health Insurance and Employment Coaching (Mary Conroy) League of Women Voters of Montclair Memorial Sloan Kettering Cancer Center Mental Health Counseling (Pam Kanter) National Council for Jewish Women Newark Community Solutions
- NJ Citizen Action NJ Higher Education Student Assistance Authority Optometry Academy Ryan White Center Sonia Muller Law Office Summit Health Cares University Hospital Volunteer Lawyers for Justice Zufall Health (Medical and Dental)

Our **community partner programs** collaborate to ensure that low-income neighbors become more resilient and healthier by serving nutritious meals during their program activities.

Aging in Montclair Bethany Center for Champions **Bloomfield College Bloomfield Farmers Market Bloomfield Health Department** Bloomfield High School Bloomfield Neighbor to Neighbor Network **Bloomfield Public Library** Brother to Brother Mentoring Program Care Plus New Jersey Carteret Elementary School Do Drop In Family of Caring Family Promise Essex County First Lutheran Church of Montclair First Montclair House Grace Presbyterian Church Hazel Avenue School Heritage Village at Bloomfield Kessler Rehab Center Kiwanis Club of Montclair Lifelong Montclair Mental Health Association of NJ Montclair Child Development Center, Inc. Montclair ESL MFEE Navegadores Program

Montclair Health Department Montclair Mutual Aid Montclair Public Schools Montclair Neighborhood Development Corporation Montclair Police Department Montclair Public Library Mountainside Medical Center Neighborhood Child Care Center Oaks Integrated Care (COPE) Saint Peter's Haven Side Door at Union Congregational Church Sister to Sister Mentoring Program South End Gardens St. John's Lutheran Church St. Paul Freedom School Succeed2Gether The Mark: St. Mark's United Methodist Church The Montclair Inn Trinity Episcopal Church Washington Street School West Orange Health Department West Orange High School West Orange Senior Services YMCA of Montclair Zufall Health

A Heartfelt Thank You to <u>All</u> 2024 Contributors to Toni's Kitchen! We gratefully acknowledge the following donors who gave \$500 or above last year:

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Contact us to learn more and get involved:

Toni's Kitchen A food ministry of St. Luke's Episcopal Church 73 South Fullerton Avenue Montclair, New Jersey 07042 973-932-0768 <u>hello@toniskitchen.org</u> **IMPACT 2024**

COS

TONI'S KITCHEN

A FOOD MINISTRY OF ST. LUKE'S CHURCH

OVER 9.5 MILLION MEALS PROVIDED SINCE 1982 OVER 2 MILLION MEALS PROVIDED IN 2024

24,143 HOUSEHOLD VISITS to Choice Pantry

12,422 FRESH HOT MEALS SERVED in our dining room

HOME DELIVERIES WEEKLY TO



guests connected with accessible medical care through TK RESOURCE HUB

7,692

TO KEEP 2,942 families healthy



HOUSEHOLD VISITS

to our Neighborhood-Based Mobile Grocery Markets



VOLUNTEERS donated over 50,000 hours of service to Toni's Kitchen

TONI'S GRILL FOOD TRUCK meals

100+

CHILDREN & YOUNG ADULTS WITH SPECIAL NEEDS help run our programs

PARTNER meal sites

> **PARTNERSHIPS** with local schools

95 COMMUNITY partners



51,805 ITEMS REPUROSED VIA Toni's Closet