

TONI'S KITCHEN

A FOOD MINISTRY OF ST. LUKE'S CHURCH

2023

IMPACT REPORT



LETTER FROM THE DIRECTOR

Recent years have shown the breadth of food insecurity hidden within our leafy suburbs, revealing many more neighbors struggling than previously known. But we have also seen the power of **innovation** and **reimagined approaches** as we pursue long-term solutions. We know the issues that give rise to food insecurity are not going away. The high cost of housing, the instability of a gig economy, medical bills, inflation... all these structural drivers cause neighbors to struggle to put nutritious food on their tables. But if we step back and acknowledge the persistence of these issues, we can leverage our resources and **collaborate** across sectors to **build** a fully food-secure, healthy community. Let's imagine this vision together!

What if children attending after-school tutoring also had a hot meal and went home well fed? What if parents working multiple jobs but choosing between medicine or food found weekly opportunities to select fresh, healthy groceries right in their neighborhood? What if seniors could afford to turn on their heat in the winter because groceries and homemade meals were delivered to their doors weekly?

At Toni's Kitchen, this is the food security we are actively building. We are halfway through a five-year plan to see this approach fully implemented in our service areas of Montclair, Bloomfield, and West Orange. Our progress on this journey during the last year has included designing and testing new customer-defined programs, making sure we have the physical resources to support our vision (refrigeration, vans, work space) and looking inward to ensure we are agile, with a culture of listening, innovation, and respect.

What is the **impact** of this work? Together, we are demonstrating that when we mobilize our whole community, we are measurably stronger and healthier—all of us! Children today go to school having slept well after a nutritious dinner with parents who know they will have food for tomorrow and next week. Adults working multiple jobs know their neighbors are there for them, taking tangible steps to ensure they succeed.

Help us build a **collective solution** to food insecurity. Let's be there in all the daily moments that help us grow, be healthy, and connect with one another. Join us!

Anne Mernin



Executive Director
Toni's Kitchen

*"Food insecurity is not an issue any longer... You have been life saving.
It will never be forgotten. Thank you!"*

-Client, Grocery Deliveries

ONE SIMPLE VISION

RELIABLE ACCESS TO HEALTHY FOOD... FOR ALL OF OUR NEIGHBORS

RELIABLE Our neighbors can **TRUST** that healthy food is and will be available because all of our programs are offered at least weekly.

ACCESS

We have learned to focus on how diverse populations **CONNECT** with food as much as on the food itself. We collaborate with food-insecure communities to design programs tailored to their unique needs:



- **NEIGHBORHOOD MOBILE MARKETS** offer a farmers-market-style setting for families to select fresh produce and shelf-stable groceries conveniently in their local neighborhoods or schools.
- **TONI'S GRILL** food truck prepares cooked-to-order meals for our unhoused neighbors, those with limited cooking facilities, and others for whom a prepared meal is the best solution.
- **HOME DELIVERIES** ensure that a disability or lack of transportation do not become obstacles to accessing healthy food.
- **COMMUNITY PARTNER MEAL SITES** integrate healthy food into tutoring programs, teen mentoring groups, senior social gatherings, summer camps, and preschools. Easy, convenient, meaningful.

HEALTHY FOOD

We know fresh, healthy food can be out of reach for many. All our meals include fresh produce, a core value of Toni's Kitchen.

FOR ALL OUR NEIGHBORS

Toni's Kitchen is there for the bus driver, the older adult on social security, parents with multiple food-service jobs, and recent immigrants doing roofing and landscaping. These are our neighbors, all working toward health and stability. Together, we can make their goals achievable.

*"I cannot thank you enough... It means all the difference that someone is in my corner."
-Guest, Choice Pantry*

2023: A YEAR OF SIGNIFICANT PROGRESS

BUILDING FOOD SECURITY



We launched new **Neighborhood Mobile Markets** and now have a total of five in Montclair, Bloomfield, and West Orange.



Over **60 community partners** worked with us to embed healthy food in their programs serving children, families, and seniors.



Eleven Schools in Montclair, Bloomfield, and West Orange partnered with Toni's Kitchen on programs such as: a student-run, in-school food pantry; weekly Healthy Meal Kit distributions; school-based Neighborhood Mobile Markets; home deliveries for families identified by school staff; and programs designed for Special Needs students.





Six new gleaning partners boosted our food supply and kept thousands of pounds of soon-to-spoil food out of landfills.



Town-wide food drives brought in **20,000 pounds** of food, enabling us to expand our grocery programs.



Fourteen social-service partners connected with our guests on-site with access to dental care, medical screenings, nutrition education, diabetes and hypertension management, mental health counseling, affordable internet, housing resources, legal resources, and enrollment guidance for SNAP, Medicaid, Medicare, and other important programs.



*"What a great (dental) cleaning, I'm thrilled! And I was able to get my groceries right after. Thank you."
-Guest, Choice Pantry*

BUILDING OUR PHYSICAL CAPACITY

Our generous community funded the **\$1.2 million** renovation of **5,000+ square feet of space** with **walk-in refrigeration** and increased storage and packaging areas to support our growing volumes.



A new **Toni's Grill food truck** took cooked-to-order meals on the road, especially for those without housing or with limited cooking facilities, and served an average of **100 meals** per run.



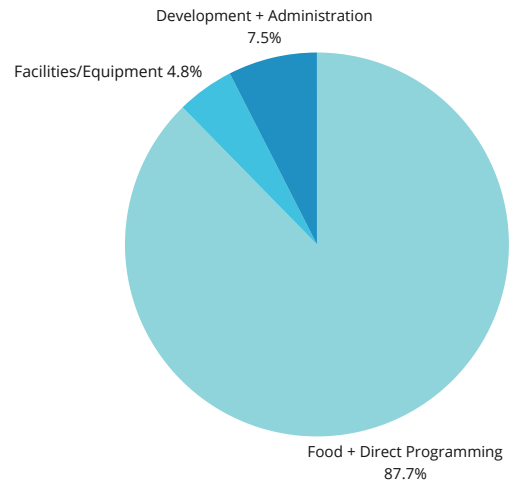
A successful Giving Tuesday allowed us to purchase a **new van** to help with Neighborhood Mobile Markets and home deliveries, making an average of **21 trips** per week.

"I thank you all for volunteering your time and energy to help those in need... I especially want to thank the young gentleman who showed up at my door through all kinds of weather this cold winter, not only with a wonderful package of groceries but a warm and friendly smile."
-Client, Home Delivery for Seniors

FINANCIAL HIGHLIGHTS

Toni's Kitchen had **\$2,075,000** in operating income in 2023. Importantly, an additional nearly **\$2 million** in gleaning, food drives, and garden donations allowed Toni's Kitchen to produce **2.3 million meals at a cost of less than \$1 per meal**. Last year, **88%** of funding directly supported the provision of healthy food to our neighbors in need.

TOTAL REVENUE: **\$4,049,748** **TOTAL OPERATING EXPENSES:** **\$3,725,397**



LOOKING AHEAD: 2024 PROGRAM PRIORITIES

In 2024, we will expand our Neighborhood Mobile Markets into five new sites and increase the Toni's Grill food truck service in Montclair, Bloomfield, and West Orange. We will also strengthen Toni's Kitchen behind the scenes, with technology and operations upgrades to support the growth in need for our services.



*"Every time I come here I am treated well and the food choices are very good. I feel lucky to have found Toni's Kitchen."
-Guest, Choice Pantry*

We are able to serve our community so cost-effectively thanks to over **2,000 dedicated volunteers**. Thank you to those who have:

cooked in our kitchen
staffed our Town-Wide Food Drives
participated in our committee work
tended our gardens
provided legal and technical advice
contributed food and supplies
prepared our monthly newsletters
volunteered in Toni's Closet
delivered meals to afterschool programs
gleaned surplus food from local markets

created opportunities for children
sorted groceries
played music at our meals
packed family bags
planned for our future work
engaged our community
shared our social media posts
spent time with our guests
attended the Chili Cook-Off
connected us with important resources



You inspire us with hope! You bring possibility to this joyful work! YOU are the reason we can say **YES** when our neighbors turn to this food ministry for help.

thank you



WHO WERE OUR PARTNERS?

AND HOW DID THEY HELP US?

Food provision and gleaning partners donated food that helped to serve an astounding 2.3 million meals.

Bloomfield-Montclair CSA
Community Food Bank of NJ
Gus & Co. Seafood Market
Jose's Gardens
Kings Food Markets
Le French Dad Boulangerie
Montclair Community Farms
Montclair Community Food Co-op and CSA
Montclair Farmers Market
Montclair Public Schools Community Garden

Nicolo's Italian Bakery
Profeta Farms
Rao's
ShopRite
Table to Table
Tacoria
Toni's Kitchen Garden (HomeCorp)
Trader Joe's
Wegman's
Whole Foods

Our onsite complementary service partners assist with housing, dental care, healthcare, diabetes management, affordable technology, legal services, SNAP (Supplemental Nutrition Assistance Program) enrollment, mental health, income tax preparation, and other important services.

Essex County Family Assistance and Benefits Office
Family Promise
Frontier Insurance Services
Health Insurance and Employment Coaching
Mental Health Counseling
NJ Citizen Action
NJ Higher Education Student Assistance Authority

Maxsip Telecommunications
National Council for Jewish Women
Newark Community Solutions
SNAP (food stamp) Navigation
Summit Health Cares
Volunteer Lawyers for Justice
Zufall Health

Our community partner programs collaborated to ensure that low-income neighbors become more resilient and healthier by serving nutritious meals during their program activities.

Aging in Montclair
Bloomfield Farmers Market
Bloomfield Health Department
Bloomfield Neighbor to Neighbor Network
Bloomfield Public Library
Bloomfield Public Schools
Brother to Brother Mentoring Program
Care Plus New Jersey
Carteret Elementary School
Family of Caring
Family Promise Essex County
First Montclair House
Heritage Village at Bloomfield
Kessler Rehab Center
Kiwanis Club of Montclair
Lifelong Montclair
Mental Health Association of NJ
Montclair Child Development Center, Inc.
Montclair Fund for Educational Excellence
Montclair Health Department
Montclair Mutual Aid

Montclair Public Schools
Montclair Neighborhood Development Corporation
Montclair Police Department
Montclair Public Library
Mountainside Medical Center
Neighborhood Child Care Center Daycare
Oaks Integrated Care (COPE)
Saint Peter's Haven
Side Door at Union Congregational Church
Sister to Sister Mentoring Program
South End Gardens
St. Marks United Methodist Church
Succeed2Gether
The Montclair Inn
Trinity Episcopal Church
Washington Street School in West Orange
West Orange Health Department
West Orange Public Library
West Orange Public Schools
West Orange Senior Services
YMCA of Montclair

A HEARTFELT THANK YOU TO ALL 2023 CONTRIBUTORS TO TONI'S KITCHEN!

WE GRATEFULLY ACKNOWLEDGE THE FOLLOWING DONORS WHO GAVE \$500 OR ABOVE LAST YEAR:

Cynthia & Murray Aitken
Thomas & Maria Albertelli
Matthew & Kate Albright
Louis F. & Reberta C. Albright Foundation
Jonathan Alter
Anonymous
Marissa Antonelli
Joseph Apicella
Dawn Armbrust & Toby Redshaw
Michael Atkins
Dorothy Auth
Judy Avrin
Peter Axelrod
Barbara Azzoli
Henri-Claude & Jean Bailly
Susanna Baker
Neil & Roberta Baldwin
Dayna Bandman & Andrew Schmeltz
Catherine Barchie
The Bard Band
Leah Barhash
Craig Barrack
Daniel Bartoldus
Daniel & Luce Battsek
James Beck
Emily & Steven Becker
Jonathan Bellack
Arthur J. Benson
Muriel Berkele & Matt Godzieba
Berman Home Systems
Co & Andie Bertsche
Matthew & Julie Bilse
Monica Biondi
Eileen Birmingham
Stephen Bitterolf
Kevin Blauch
Valerie Block
Frank Boffa
Judith Germano Bonarti & Michael Bonarti
Diane Borradaile & David Wright
Elizabeth & Timothy Bozik
Bradford Elementary School
Stephanie Branciforte
Dirk Braun
Nora Brenneis
Wendell Bristol
Joshua Brodsky
Kris Bromley
Rich & Jennifer Brown
Jennifer Bryant
Christy Burke
John Caldarella
Marissa Calderon
Rose Cali
Kristen Carlberg
Margaret Mary Carroll
Michelle Cassuto
Marguerite Catron
Patrick Cedrowski
Central Presbyterian Church
Julie Micou Cerf
Maryann Chach
Amanda Chevat
Rosemarie Ciccarello
Martha Clarke
Clores Flowers & Gifts

Stephen & Evelyn Colbert
Kenneth Colton
Community Food Bank of NJ
Terrance & Charlene Connolly
Leslie & Colin Convey
Debra Conway
Candy Cooper
James Cordon
Jana Cordoza
Devon Corneal
Cynthia Cox
Crane Charitable Funds
Patrick Crosetto
Kathleen Cugliari
Maria Czin
Daily Karma Foundation
Michael Daniels
Ruth Davis
Lyn Headley-Deavours & Ciper Deavours
Jane Dee
Holly Deichmann
George & Margaret Derrick
Ernest DeSalvo
Robert & Ashley DiGeronimo
Nicolino Di Iorio
Karin Diana
Marie Dieterle
Mitchell Dinnerstein
Itai & Lauren Dinour
Helen Donnelly
Joel Dorow
Elaine Douglas
Michael Dudek
Donald Du Laney
Susan Dumont
Fernand & Brigid Dutile
PJ DuWors
John & Susan Eckert
Jill Edinburg
Barry Ehrlich
Glenn Eichler
Nadine Ellerthorpe
David Emero
Jose Enderica
Sybil Eng
Sara Ann & Howie Erichson
Estate of Christine Darben
Rudy & Kellie Fabiano
Victoria Fantozzi
Amanda Farrell
Emer Featherstone
Jesse Fecker
Jeff Feddersen
James Felty & Sue Kortrey
John Fennelly
Rachel Fink
John Finney
First Congregational Church, UCC
First Montclair Housing Corp.
First Presbyterian Church of Verona
Helenrose Fives
Ruben Fleischer
Susannah Fluhr
Ray & Betsy Forrest
Rachel Freilich
Paul Friedman

Bridget Gagen Jon Gagliardi
Shira Gertz
Kathleen Gilmore
Girl Scout Troop 20078
Charlotte Gladstone
Gabrielle Glaser & Stephen Engelberg
Lynn Glasser
Glen Ridge Congregational Church
Marian & Jeremy Golan
Jordan Goldberg & Eric Kim
Jeni Goldman
Carlos Gonzalez
Richard Goodstone & Lesley White
Amy Gorton
Alyce Gottesman
Ken Gottesman
The Arnold & Joy Gottlieb Family Foundation
Grace Presbyterian Church
Nancy & Steve Grande
Frederic Greenberg
Rick Greenberg
Gloria Greenstein
Stephanie Gregory
David Grill
Kristopher Grossman
Matthew Hagen
Kate Haller
Kathleen & Robert Hamilton
Kathleen & William Hamilton
Bryan Harmon
Julie Harris
Jason Hedberg
Barbara Hedeem & Stephen Buckingham Dan
Helmick & Eric Fox
Marshall & Marlene Hendrian
Michael Heningburg
Jessica Henry & Ken Waitz
Mary & Tom Heyman
Laura Heyman
Manar Hirmina
Hirsch Family Giving Fund
Philip Hirschhorn
Leon Hojegian
Katherine Kelley Holland
Lawrence & Lynda Hollander
Allyson Hollingsworth
Matthew Horrigan
Embry Howell
Jacob Maurits Hudig
Hudson Lutheran Charity
Kathy Hurling
Image Media Productions
Catherine Irwin
Rosemary Iversen
Nina Cooke John
Ann & Tom Johnson
Jill & Alan Johnson
Sarah Jones
Joseph A Patrick Foundation, Inc
Katherine Joyce
Deborah Kachel
Robert Kantor
Stanley & Mary Jane Karp

Lizzie Katz
Keith Kaweck
Peter Keavey
Susan Kelley-Razaire
Jon Kemper
The Kimberly Beth Kennedy Family
Foundation Inc.
Lana Keppel
Howard Kerbel & Beth Fuqua
Esther Kim & Mark Alan Davis
Sarah Kim
David Korfhage
Joanne Kornoelje
Chris Kovel & Leeta Jordan
Laura Kramer
Ken Krongard
Ken & Kristin Krongard
Yvonne Kruiten
Patricia Krupp
Ruth Kunstadter
David Last
Bill & Denise Lawrence
Susan Lawrenz-Smith
Martha Learner
Anna Lee
Raphael Lee
Todd Levin
Matthew Levine & Ellen Winn
Diana & Joseph Lunin
Wendy Lurie & David Sobel
Jean Lyons
Ellen & Wendell Maddrey
Riccardo Mancuso
Marcia Marley & Peter Rappoport
Craig Marshall
Gayle Martin
Edward Martoglio & Susan First
Joseph & Donna Maschio
Jodi Mastronardi
The Charles A. Mastronardi Foundation
Valerie Matis
Madelyn McClammy
John McCusker
Kelly & Joe McDonald
Michael McDonnell
Linda & John McGovern
Kimberly McKinney
McMullen Family Foundation
Tom & Ellen Measday
Anuj Mediratta
Leslie & Ethan Meek-Wohl
Judith & Joseph Mellicker
Jeff & Mary Kate Mellow
John Mennell
Joseph Mennell
The Mercier Club
Jocelyn Migliacci
Catharine Miller
Mindful Breath Foundation
Luz Miranda-Crespo
The Montclair Firefighters Foundation
Montclair Teachers Club
Michael Monteleone
Melissa Moore
Michael Mulieri
Courtney Mullin
Patricia Nachtigal
The Narula Foundation
William Nathan
Andrew Nathan
Lance Ness
John Newman

The New York Community Trust
Dana Nicholas
Nicholson Family Foundation
Stephen & Stuart Nicolai
Joel Nwosu-Nelson
John O'Kane
O'Kane Family Foundation
Connie O'Keefe
Jane O'Leary
Allan & Lynne O'Sullivan
Camila Oliveira
Eileen Opatut
David Rak & Oren Henry
Sarah Otazo
Kayode & Stella Oyegbite
Rosa Paredes
Nathan & Rachele Parker
Partners for Health
Jennifer Patricia
Jon Pearce
Matthew Peller
Eric Perkins
Jerry Perl
Rex Perlmeter & Rachel Hertzman
Matthew Perry
Deirdra Picou
Michael Pielocik
Pierson Family Foundation, Inc.
Pineapple Express
Jennifer Place
David & Bridget Placek
Mary Jean Potenzone
Alan Prieto
ProStock Automotive Warehouse
Kathleen Quinn
Tara Quinn & Sam Berlin
John Raposa
Robert & Shelley Rawley
Jim & Vicki Ray
Troy Reed
Susan Reitz
Jacqueline Remy
Lisanne Renner
Scott & Peggy Reynolds
Seth Riegelhaupt
Walter S. Roberts Charitable Foundation
Janet Roder
Denise Rodgers
David & Joanne Rodgers
Alison Rosenthal
Anne Ross
Julie Roth & Justus Baird
Rothfield Family Foundation
Wilson Rothman
Courtney Russell
Tracey Russell
Maria Russo
Michael Sag
Ellen Sander
Sarabeth Sanders
Jonathan Saunders
Chris Schaeffer
Andrew Schmetterling
Roger Scholl
Newton Schott
Keith Schultz
Lisa Schweitzer
John & Jeanne Scott
Roger & Sarah Segal
Beth & Jeffrey Shapiro
Renate & Robert Sharenow
Joel & Ethel Sharenow

Michael Shelley
Michael & Beatrice Sherman
William Silbert
Silver Family Foundation
Andrew & Merrill Silver
Denise & Paul Silverman
Howard & Peggy Silverstein
Harold Simon
Rita & Alan Singer
Joseph Skibo
John Skule
Cheryl Slutzky
Kevin Smith
Amy South
Jennie Sowers
David St. Ledger
St. Peter's Episcopal Church
Lauren Stakias
Linda & Brian Sterling
Laura & Mark Stern
David & Eloise Stith
Stonbely Family Foundation
Todd & Shari Stout
Patty Strom
Mark Stulbaum
Missy Sullivan
Victoria Summers
Jane Susswein
Lettie Teague & Roger Drill
Temple Ner Tamid
Temple Sholom of West Essex
The David Tepper Charitable Foundation
Jennene Tierney
Tierney's Tavern
Kendell Timmers
Denise Titus
June Nguyen & Todd Tauber
Elissa & Samantha Toder
Diane & Michael Tolkowsky
Total Dentistry
Cal Trevenen
David & Cathy Turino
Bill & Judy Turner
Tutcher Family Foundation
Union Congregational Church
Shannin Van Wayenberge
Francoise Varkala
Amy Veach
Diane Vecchiarello
Margaret Wager
Mary Beth & David Weil
Mark & Suzanne Weinberg
Andrew Weinstein
Ariann Weitzman
Chris & Diana Welch
Barbara & Al Weller
West Of Hudson Real Estate
Josh Weston
Grace Whealan
The Whitehill Foundation
Blake Wilson
Jennifer Winegardner
Daniel Wing
Leah Wolchok
Judith Wolf
J. Steven Wright
David & Julie Young
Sue Young
Paul Yudd
Shazia Zaidi
Etti & Mark Zeldis
Zufall Health Center

CONTACT US TO LEARN MORE AND GET INVOLVED:
TONI'S KITCHEN
A FOOD MINISTRY OF ST. LUKE'S EPISCOPAL CHURCH
73 SOUTH FULLERTON AVENUE
MONTCLAIR, NEW JERSEY 07042
973-932-0768
HELLO@TONISKITCHEN.ORG



IMPACT 2023

TONI'S KITCHEN

A FOOD MINISTRY OF ST. LUKE'S CHURCH

2.3 MILLION MEALS

200+

weekly home deliveries to older adults



NEIGHBORHOOD MARKETS SERVING

360+

families weekly

100+

children and young adults with special needs helping to run our program

2,564

families VISIT CHOICE PANTRY

FOOD TRUCK

100+

meals per run

637

guests connected with accessible medical care



WEEKLY DELIVERIES TO FAMILIES

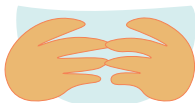
80+

76

 community partners

10-25

warming center visits per day



2,000 +

THANK YOU VOLUNTEERS

SOUP KITCHEN

50-70

daily guests



42

 community partner meal sites

46,000

items repurposed via Toni's Closet